

About us

For more than 70 years, MAX-truder stands for the highest quality and reliable innovations for the precast concrete industry. Our products and solutions optimise production processes worldwide and set standards for efficiency and sustainability. With over 450 successfully completed precast concrete plants for prestressed and reinforced concrete elements worldwide, we are a leading player in our field. Following the entry to the Indian market. We are looking for a motivated and committed employee to join the design department of MAXTRUDER Pvt. Ltd. based in the New Dehli region IMMEDIATELY.

We are looking for you as Sales Manager West India (m/f/d)

Your Tasks

These tasks await you:

- Lead the commercial efforts in East India, focusing on achieving sales targets and expanding MAXTRUDER's presence in the region
- Converting opportunities into sales right from lead stage until the supply and payment collection stage of projects
- Identifying new business opportunities, applications and leads in precast production and driving profitable growth
- Monitoring market trends, competitor activities, and providing strategic inputs to management

Your Profile

What you bring to the table:

- Ideally a Bachelor's Degree in Civil Engineering or related field and more than 5 years of experience in (precast) construction / precast production
- Proven experience in sales leadership within the construction or building materials industry
- Strong understanding of construction value chain, concrete materials and potential associations in application streams where precast elements may be used
- Excellent communication, negotiation, and relationship-building skills
- High level of autonomy and initiative, open to teamwork across India (with different cross regional teams)
- Willingness to travel extensively (>60%)

Our Offer

Flexitime model • No shift work • 21 days' holiday • Permanent position with a global technology leader • Competitive remuneration • Good work-life balance • Networking opportunities and simply having fun with colleagues at team events

Interested?

Do you feel at home in a lively, international environment and are you interested in a future-oriented workplace? We look forward to receiving your online application with CV, stating your possible start date and salary expectations. Please send your application to Email: recruiting@maxtruder.com